

Build everlasting

CUSTOMER RELATIONSHIPS

with the world's favorite CRM

Zoho CRM empowers a global network of over 250,000 businesses in 180 countries to convert more leads, engage with customers, and grow their revenue.

Get started with your 15-day free trial

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Leader - CRM Technology Value Matrix 2022

Nucleus Research has named Zoho as a leader in the CRM Technology space, recognizing its ability to drive long term value for businesses.

Highly rated CRM software by customers



Here's how CRM can help you



Get a 360 degree view of your business.



Track important sales and marketing opportunities.



Quickly see your next-best actions.



Increase your lead-to-deal conversion rates.



Take your business with you everywhere, on your time

300%

Improvement in lead conversion rates.

41%

Revenue increase per sales person.

27%

Improvement in customer retention

24%

Shorter sales cycles.

23%

Decreased sales and marketing costs.

* Growth metrics reported by our customers in an internal survey.

Why choose Zoho CRM

Zoho Customer Relationship Management (CRM) software comes with features from Omnichannel capabilities to pipeline management and automation, all bundled in one package. You can experience what Zoho CRM has to offer for your business by taking a 15-day free trial.

Zoho CRM can do for you for free, before you commit to adopting it, across your organization. With 24x5 standard support and 24x7 premium support, a team of experts are ready to assist you at any time.

Ms. Dolores Grant
Grant Industries Ltd

Contact Owner: Amelia Burrows

Email: dolores@protonet.com

Phone: 202-872-3466

Mobile: +1-202-555-0193

Lead Source: Twitter

Territories: East Asia

Best time to Contact - Today
11:00 AM in 8 hours 28 minutes

NEXT ACTION

- AUG 19 Meeting
- AUG 19 Meeting
- JUL 27 Email

Deals

- Kugelblitz Widgets \$45,000.00
Needs Analysis Jul 29, 2021
- Facebook ad widgets \$400,000.00
Needs Analysis Jul 25, 2021
- Stock monitor deal \$45,000.00
Negotiation/Review Jul 29, 2021

Social

Dolly @dolores_grant03

[Follow](#) [Tweet](#)

Tweets: 978 | Following: 406 | Followers: 1290 | Likes: 189

Dolores Grant

Social Interactions Show: All Streams

Mentioned your brand in a tweet. 18h ago

Just ordered a bunch of new widgets from @ZykerInc excited to improve my business process. Will let you guys know how it goes.

Mentioned your brand in a tweet. 20 Mar

@ZykerInc Saw your twitter ad. Can someone from your team contact me?

Lead and Contact Management

Bring in quality leads, nurture them, and turn them into happy, paying customers. Get a complete view of all customer data—personal details, all communication you've had with them, and more—all in a single place.

Automation

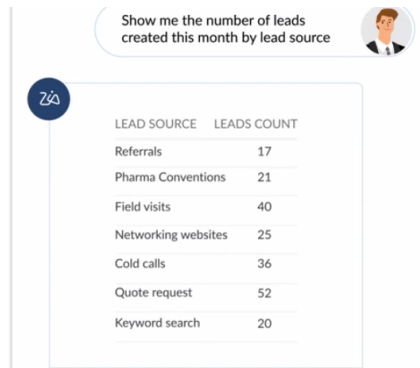
Instead of having your sales team waste their time doing administrative work, automate all your routine and mundane tasks with workflows and macros to help your team focus on winning clients and closing deals.

Omnichannel CRM

Reach out, respond, and stay in touch with your customers across email, telephony, social media, and live chat with a real-time notification system. Build better and long-lasting relationships through meaningful connections.

Artificial Intelligence

With Zia, Zoho CRM's AI, you get an interactive link to all your CRM data. Get predictions that help you focus on the right deals with the highest chance of closure, identify and remove bottlenecks, prioritize your response based on the sentiment of a customer's email, and more.



Can't find what you're looking for?

With unmatched features at unbeatable pricing, you choose value when you choose Zoho CRM





[REQUEST A CALLBACK](#)

Features	You might be interested in:	Salesforce	Microsoft	sugarcrm
	BEGIN	ALL-IN-ONE CRM		
Built-in AI	Pipeline-centric small business CRM Yes	Bring sales, marketing, and service together No	-	-
Built-in Telephony	Yes	No	No	No
Integration with Google Workspace	Yes	Additional \$ (Requires Third-party connectors)	Additional \$ (Requires Third-party connectors)	Additional \$ (Requires Third-party connectors)






Compare Zoho CRM and others

With unmatched features at unbeatable pricing, you choose value when you choose Zoho CRM

Features	Zoho CRM	Salesforce	Microsoft	sugarcrm
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Features	 Zoho CRM	 Salesforce	 Microsoft	 SugarCRM
Built-in AI	Yes	No	-	-
Built-in Telephony	Yes	No	No	No
Integration with Google Workspace	Yes	Additional \$ (Requires Third-party connectors)	Additional \$ (Requires Third-party connectors)	Additional \$ (Requires Third-party connectors)
Data Storage	Unlimited from the Professional edition	Limited across all editions	Limited across all editions	Limited across all editions
Built-in Inventory management	No	No	No	No
Sales activity gamification	Available from the professional edition	Additional \$	No	No
Monthly price per user	\$14	\$25	\$65	\$52

**Here's what you will save
per user, per month.**

 \$40 Enterprise edition / user / month / billed annually 	 \$150 Salescloud	 \$95 Dynamics 365 for Sales	 \$85 Sugar CRM
With Zoho CRM your savings in percentage			
73%	58%	50%	



Our bottom line
has increased by
over **\$100K**
per year

Salesforce does a nice job of making people think all other CRMs lack functionality. We checked out Zoho and found that not only did it have all of the functionality Salesforce has, but the interface was much more thoughtful and well-designed. Bernard Health's bottom line has improved significantly since switching to Zoho.



Alex Tolbert
CEO, Bernard Health

Start selling smarter, better and faster

15 day risk free fully feature trial

SIGN UP FOR FREE

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